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FOR IMMEDIATE RELEASE

REALTORS® Seek More Education

The Flint Area Association of REALTORS® awards 20 scholarships

(FLINT, Mich. — February 13, 2007) — In today's market, there is an increasing demand for REALTORS® to continue in their education. Practitioners are taking courses to achieve such designations as Accredited Buyer Representative, Residential Specialist, and E-Pro Internet Certification to better serve their customers.

To encourage continuing education, the Flint Area Association of REALTORS® (FAAR) awarded 20 REALTORS® scholarships earlier this month. Each recipient will receive a \$150 reimbursement for educational classes taken during this year.

FAAR's Knowledge Management Director, Brandee Spencer stresses the importance of education. "In today's marketplace, the key is to stay educated on anything REALTORS® can get their hands on, most importantly information about industry trends," said Spencer.

Of the recipients, 10 REALTORS® are new to the profession within the past two years. Educating early in a real estate career will promote continuous learning and can be the best way for REALTORS® to immerse themselves in the profession. The other 10 recipients have a dedicated commitment to serving their customers by keeping educated on the current trends and skills.

The recipients new to the profession within the past two years include: Kim Sims and Shawn Klein of the Lucy Ham Group; Amy Dawson, Nettie Rosser, Von Mark Ruff, and Thomas Bates of CENTURY 21 Halstead, Inc.; Kristal Jackson of Coldwell Banker Home & Hearth REALTORS®; Jennifer Christenson of Tremaine Real Estate; Michael Guest of Housekeyz Real Estate; and Theresa Portelli of Coldwell Banker Signature.

The recipients awarded for two years or more experience include: Stephanie Hoffman and Kim Patlewicz of Allstate Properties, Inc.; Brian Silpoch of RE/MAX Town & Country; Mariann Vernasco of Coldwell Banker Signature; Dale Wolbert of Prudential Great Lakes Real Estate; Gail Lendvoyi and Kathy Haggart of Piper Realty Company; Rob Moen and Char Mozader of Garrow GMAC Real Estate; and Nancy Obershaw of Obershaw's House of REALTORS®, Inc.

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The Flint Area Association of REALTORS® is a 1,400 plus member trade association which protects the rights of private property owners while serving as the primary source for Genesee County housing and real estate data. FAAR is comprised of 176 Local REALTOR® Brokerages, which adhere to a strict Code of Ethics, established by the National Association of REALTORS®.